

Malhar Lakdawala

Dubai, United Arab Emirates

AI AUTOMATION ENGINEER · MULTI-AGENT SYSTEMS ·
WORKFLOW AUTOMATION

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AI automation engineer with **14 years** across workflow automation, B2B sales, and business growth, now working full time on building and deploying **production AI agents** and automation systems. I design multi-agent workflows and data pipelines with n8n, Make.com, Zapier, LangChain, LangGraph, LlamaIndex, Supabase, Pinecone, and the OpenAI Agents SDK. My AI SDR automation cut manual work 60 to 80 percent and doubled engagement, and I launched an LLM-driven credit-risk platform covering more than 2.5 million companies. I help teams in finance, marketing, and sales adopt generative AI and process automation that holds up in production.

■ CORE EXPERTISE

- Agentic AI
- AI Agents
- Multi-Agent Systems
- Generative AI
- LLM Applications
- Workflow Automation
- Process Automation
- AI SDR Automation
- B2B Sales Automation
- Prompt Engineering
- RAG & Retrieval
- Vector Databases
- API Integrations
- Data Pipelines
- Lead Scoring
- Dynamic Content Generation
- AI-Driven Segmentation
- Credit Risk Assessment
- GTM Execution
- Sales Operations
- AI Engineering Leadership

■ TECHNICAL STACK

- Python
- n8n
- Make.com
- Zapier
- LangChain
- LangGraph
- LlamaIndex
- OpenAI Agents SDK
- OpenAI
- Anthropic Claude
- Vapi
- ElevenLabs
- Pinecone
- Supabase
- REST APIs

INDUSTRIES Finance · FinTech · Marketing · Sales · FMCG · IT · Ecommerce · D2C · Fund Management

EXPERIENCE

Freelance AI Engineer, AI Deployments & Implementation

Jan 2025 – Present

Independent

Building and shipping production AI agents, automation pipelines, and decision dashboards for B2B, ecommerce, and fund-management clients.

- Build and deploy multi-agent LLM workflows for outbound, lead enrichment, content generation, and operational reporting across each client stack.
- Run AI implementations end to end, from architecture and data pipelines through retrieval, integration, and human-in-the-loop dashboards.
- Ship decision-support dashboards that turn live operational data into prioritized actions for sales, ecommerce, and capital teams.

AI Automation Engineer

Sep 2020 – Mar 2026

Leadzen.ai, United Arab Emirates

AI platform that helps companies in finance, marketing, and sales implement automation, from intelligent outbound to operational dashboards.

- Led AI implementation work for clients in finance, marketing, and sales, building automation dashboards and agent workflows for each sector.
- Grew the delivery stack from Zapier to Make.com and ran paid production deployments for several enterprise clients.
- Built AI-driven SDR automation for enterprise outbound that cut manual work 60 to 80 percent and doubled engagement across FMCG and IT campaigns.
- Launched Analystt.ai, an LLM-driven credit-risk platform that improved assessment efficiency across more than 2.5 million companies.
- Built lead scoring and dynamic content workflows that improved reporting accuracy and sped up campaign execution for sales teams.

Partner, Technology & Operations

Jun 2016 – Dec 2020

The Supply Factory, India

Tech-driven operations partner for D2C fashion brands, building the data and automation infrastructure that scaled high-growth and celebrity-backed labels.

- Built tech-enabled operations infrastructure across inventory, orders, and fulfillment that helped scale the team past 500 people for brands including House of Pataudi.
- Set up data-driven demand forecasting and analytics dashboards to guide supply-chain and growth decisions across the brand portfolio.
- Automated cross-platform commerce and reporting workflows, cutting manual operations work during rapid expansion.
- Led partnership and growth strategy that contributed to a successful company exit in 2020.

EARLIER Consultant, Great Place to Work Institute (2015) · Sales Associate, Siemens Enterprise Communications (2011–2012) · Trainee, Siemens Healthcare (2010)

SELECTED AI PROJECTS Freelance · 2025–present

Sales Cockpit

Unified sales-command dashboard pairing Sales Leader and Account Executive views, covering attainment, forecasting, coaching, pipeline health, and AI-prioritized deal actions.

sales-cockpit-1bv.pages.dev

Ecommerce Mission Control

Executive ecommerce KPI command center surfacing live revenue & margin metrics, conversion funnels, unit economics, and AI risk signals.

wevision-dashboard.pages.dev

Krit Capital Fund

Internal fund-operations and portfolio tooling for capital allocation, performance tracking, and reporting across the investment lifecycle.

krit-dashboard.pages.dev

n8n Automation Suite

Library of production n8n workflows automating outbound, lead enrichment, content generation, and reporting across connected APIs and LLMs.

automation-showcase-4l0.pages.dev

EDUCATION

Full Stack Developer (Python)

Developers.Institute

Sep 2021 – Dec 2021

MBA, Marketing / Management

Great Lakes Institute of Management

Jan 2013 – Jan 2015

B.E., Electronics & Telecommunication

University of Mumbai

Jan 2007 – Jan 2011

CERTIFICATIONS

Anthropic Claude Code Certification

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